

## RAAD HUSAIN ALI JARALLAH AL-ABDALI

Nationality: Saudi  
Birth Date: 1977  
Marital Status: Married  
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### **Objective:**

To pursue a challenging position in a highly reputable organization to meet my competencies capabilities, skills, education and experience.

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### **Formal Qualifications:**

Bachelor's degree of media and press college in Public Relations dep. sanaa university, Jeddah, Saudi Arabia.

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### **Training and Skills**

- Many courses at Aljomaih company and certified about:
- Vehicles – management – marketing – customer service – telesales- maintains services - internet marketing –advisor for general motors' sales.
- Has a certificate from GM motors as a certified worldwide supervisor.
- Computer: user oracle , Word ,Excel, Power point.
- Managing conflict and Improve Relationships.
- Skills in dealing with others.
- Goal, Vision and Mission Program
- Sales Communications Skills.
- Customer Satisfaction.
- Memo writing.
- Can deal with reports – permissions.
- Deal with files and follow it up.
- Completely knowledge about general organize.
- Follow up the work team.
- Check the show rooms to provide it.
- Finish work orders at the required time in any situation.
- Ability to work & corporate as part of one team.

**Languages: Arabic and English**

**PROFESSIONAL EXPERIENCE:**

Excellent solutions company  
(Al Inma Bank) 3-2024  
till now

Western region personal finance supervisor.

**Activities**

- Leading the sales teams and organize sale plan monthly.
- Increase sales limit and reach over target.
- Hiring staff and making interviews to find impressive sales men.

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Emirates NBD Home Financing  
3-2-2022 till 3-2-2024

Western region home financing supervisor.

**Activities**

- Leading the sales teams and organize sale plan monthly.
- Making deals with real estate developers .
- Increase sales limit and reach over target.
- Hiring staff and making interviews to find impressive sales men.

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Dar Al Arkan Real Estate Development Company  
4-1-2021 to 4-12-2021, jeddah

- Region sales manager .
- Real estate listing department management.

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**Saudi franci financing & leasing (second time)**  
**1-5-2018 up to 2020, Jeddah**

**Activities**

- As Western region supervisor.
- Leading the sales teams and organize sale plan monthly.
- Making deals with car agents and showrooms.
- Increase sales limit and reach over target.
- Hiring staff and making interviews to find impressive sales men.

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**Alnayifat company**  
**23-4-2017 to 22-4-2018 Jeddah**

**Activities**

- Showroom and outdoor sales manager.

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Saudi franci financing & leasing  
1-7-2014 to 30-3-2017, Jeddah

**Activities**

- As Western region supervisor.
- Leading the sales teams and organize sale plan monthly.
- Making deals with car agents and showrooms.
- Increase sales limit and reach over target.
- Hiring staff and making interviews to find impressive sales men.

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Aljomaih automotive company  
Jeddah 16-7-2002 to 30-6-2014

**Major activities**

- 2 years as customer service supervisor.
- 2 years as telesales supervisor.
- 8 years and a half as showroom sales supervisor.
- Manage to Co-ordinate between sales dep. and customers.
- Analyzing the offers.
- Resolve customers' financial issues.
- Manage to attract new customers.
- Handling class A customers.
- Manage to resolve all daily obstacles between company and its customers.
- Increase branches sales.
- Achieve company goals.

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Nesc company.  
Jeddah 3-5-2000 to 3-7-2002

**Activities:**

- sales man.
- Working effectively in a team with other departments.

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Al-shreef Est. for contracting  
2years

**Activities:**

- locations supervisor.
- Management Committee assistant.