

Hassan Alzahrani

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PROFESSIONAL SUMMARY

Experienced Spare Parts Supervisor with over 8 years in automotive parts management and sales operations. Received the Best Counter Sales Award in Saudi Arabia multiple times. Skilled in supplier coordination, inventory control, and resolving complex client and government issues. Strong leadership abilities with a proven track record in team training and consistently achieving sales targets. Seeking to leverage practical expertise to enhance operational efficiency and support growth within a dynamic organization.

WORK EXPERIENCE

Spare Parts Supervisor | Changan KSA

2021 - Present

- Managed Changan spare parts inventory, monitored delayed orders from suppliers and branches, and ensured consistent parts availability.
- Handled complex customer and government complaints professionally, analyzed sales performance data to optimize processes, and trained new employees on inventory systems and service protocols.

Parts Sales Consultant | Alesayi Motors

2018 - 2021

- Oversaw automotive parts sales, monitored inventory levels, and ensured accurate and timely order fulfillment.
- Delivered expert product knowledge, supported customers with technical inquiries, and contributed to increasing sales through effective communication and service.

EDUCATION

Riyadh Al-Muwahed School

2011 - 2013

High School Diploma | Scientific Track

CERTIFICATIONS

- Parts Sales Consultant Certification Training (Level 1&2) - Almajdouie Motors
- Changan Product Knowledge Training - Almajdouie Motors
- Changan HUNTER Product Training for Sales, Service & Parts - Almajdouie Motors
- Customer Interaction Techniques - Alesayi Motors

SKILLS

- Soft Skills:** Communication, Coordination, Team Supervision, Problem Solving, Leadership, Time Management, Adaptability, Conflict Resolution, Negotiation, Project & Operations Management, Government & Regulatory Liaison, Customer Service

- Technical Skills:** Microsoft Excel, Automotive Spare Parts Technical Knowledge, Inventory Management, Sales Data Analysis, Order Processing, Customer Relationship Management (CRM), Basic IT Skills, Data Reporting, Warehouse Management Systems, Sales Software

LANGUAGES

- Arabic** - Native
- English** - Intermediate