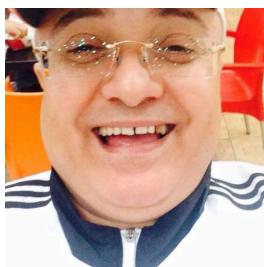


MOMEN ABDULRAHMAN SALAH



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SKILLS

Ms ,exel ,power point and word
Negotiations
Communication skills and abilities with
different culture people
Problem solving with best self
motivation and self confidence on win
win situation for the best of my
organisation.
Working under pressure and stress is a
part of my career break through on
which I feel I'm distinguished.
Managing and leading team work is an
additional task o always been
recognised by insuring our targets and
goals are always attended and
achieved.
Pleasant and cheerful work atmosphere
is one of my original tasks and
something I'm expert at.
Adherence and obedience to the
organisation rules and regulations are
the key factors to anyone's success.

OBJECTIVE

To join well established orgnization to take my soul high to
discover new horizons to help me building my character and my
career.

EXPERIENCE

Transport manager 15 June 2021 - 30 July 2022

Khaled Al Rashidy transportation & services (KTS).

- Manage and operate 1000 heavy trucks plus heavy equipments.
- Manage and operate 1000 plus drivers and operators.
- Monitor the day -to- day activities and sheduals.
- Maintain and record all needed maintenance and repair.
- lead 5 rotated dispatchers 24/7 operations.
- Control and manage all government legal certificates and licences for both equipment and the driver/operator.
- Control and manage all invoices and billings for the best interest of our organisation.
- Securing and arranging all new business requirements.

Branch Manager (Dammam) 01 Jan 2015 - 30 July 2017

Budget rent a car (unitrans).

- Operate and manage 5 different outlets with almost 50 employees.
- Operate and manage a fleet of more than 1200 vehicles.
- Monitor on daily basis our revenue against our monthly/ yearly targets.
- Monitor and arrange all needed maintenance and repair for our fleet.
- Monitor the daily utilisation to make the best of revenue.
- Insure that KFIA outlet always getting the maximum support as the main ouet in the region.
- Coordinate with our fleet control sufficient fleet always is ready and available for our customers.

Branch Manager (Hofuf) 30 Oct 2012 - 30 Oct 2014

Hanco rent a car.

- Operate and manage 4 different outlets with 340 plus rental and limo vehicles.
- operate and manage almost 40 employees .
- Operate and manage lease project of more than 250 vehicles for STC ,Aramex ,TNT express ,Unilever etc...

Regional Sales Manager 30 Oct 2012 - 30 Oct 2014

Hanco rent A Car

- Manage 3 executive responsible for sales activities.
- Responsible for setting monthly / yearly targets.
- communicate and establish healthy and professional ties with 300 hundred existing clients for smooth operations.
- Secure new contracts with almost 100 plus new clients
- Cooperate and arrange with receivable dept. for smooth billing and invoicing.
- Interact with all departments for customers satisfaction.
- Lies with management to run the business professionally.

Operations manager 27 Oct 1995 - 30 Oct 2012

Hanco rent a car

- Operate and manage 5 outlets
- responsible for day-to-day operations of KFIA
- Operate and manage proper utilisation of 700 plus vehicles.
- Operate and coordinate within two major workshops for proper maintenance.
- Insure smooth limousine operations within our region to achieve the highest targets.

Senior shift leader 20 Oct 1993 - 20 Sep 1995

Safir International Hotel-Dokki

- responsible for all end to date activities .
- General check up of records and rooms.
- Checking all documents of payment and reservations.



EDUCATION

Bachelor

1993

Faculty of tourism & Hotel management

Very good