

ABDUL MUSAWAR TANVIR

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Professional Summary

Dynamic and results-driven automotive sales and operations professional with extensive experience in car trading, sales management, and business operations. Proven track record in sales growth, team leadership, and strategic planning. Adept at market analysis, customer engagement, and maximizing profitability in competitive automotive markets. Currently seeking new opportunities in Saudi Arabia to leverage expertise in the automotive industry.

Professional Experience

Freelance Automotive Trader

➤ Lahore, Pakistan | 2022 – Dec 2024

- Independently sourced, bought, and sold vehicles for a personal client base.
- Conducted market research to identify profitable deals and maximize return on investment.
- Built and maintained strong relationships with customers and dealers to facilitate smooth transactions.

Car Castle – Salesman → Operations Manager (Sales Department)

➤ Lahore, Pakistan | 2022 – 2023

- Started as a Salesman and promoted to Operations Manager of the Sales Department.
- Managed sales operations, developed strategies to increase revenue, and optimized workflow.
- Trained and led a sales team to achieve company targets and customer satisfaction.

Motor Solutions – Salesperson

➤ Lahore, Pakistan | 2021 – 2022

- Managed customer inquiries, negotiated deals, and facilitated car sales.
- Assisted customers in selecting suitable vehicles based on their needs and budget.
- Developed relationships with clients, leading to increased referrals and repeat business.

Entrepreneur – Car Trading Business

➤ Dubai, UAE | 2019 – 2021

- Owned and managed a car trading business, purchasing and reselling vehicles for profit.
- Analyzed market trends, sourced high-demand vehicles, and handled negotiations.
- Managed end-to-end sales operations, ensuring high customer satisfaction.

Skills & Expertise

- ✓ Automotive Sales & Trading
- ✓ Business Operations & Management
- ✓ Sales Team Leadership
- ✓ Customer Relationship Management
- ✓ Market Analysis & Vehicle Sourcing
- ✓ Negotiation & Deal Closing

Education

KIPS College Gulberg Lahore

Intermediate in Commerce
(I-COM)

Class of 2020-21 | D-COM I-COM

- participated in school play as artist in drama - Member, School Cricket Team
- Unique High School Gulberg Lahore Secondary School Certificate (Matriculation)

Unique High School Gulberg Lahore

Secondary School Certificate
(Matriculation)

Class of 2017 | Pre-Medical Student

- Participated in school play as artist in drama
- Member, The Debate Society
- Member, The Literature Club
- Member, School Cricket Team

Languages

- English (Fluent)
- Urdu (Fluent)

Availability

Currently in **Saudi Arabia**, open to opportunities in the automotive sales and trading industry.