

RAAD HUSAIN ALI JARALLAH AL-ABDALI

Nationality: Saudi
Birth Date: 1977
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Objective:

To pursue a challenging position in a highly reputable organization to meet my competencies capabilities, skills, education and experience.

Formal Qualifications:

Bachelor's degree of media and press college in Public Relations dep. sanaa university, Jeddah, Saudi Arabia.

Training and Skills

- **Many courses at Aljomaih company and certified about:**
- Vehicles – management – marketing – customer service – telesales- maintains services - internet marketing –advisor for general motors' sales.
- Has a certificate from GM motors as a certified worldwide supervisor.
- Computer: user oracle , Word ,Excel, Power point.
- Managing conflict and Improve Relationships.
- Skills in dealing with others.
- Goal, Vision and Mission Program
- Sales Communications Skills.
- Customer Satisfaction.
- Memo writing.
- Can deal with reports – permissions.
- Deal with files and follow it up.
- Completely knowledge about general organize.
- Follow up the work team.
- Check the show rooms to provide it.
- Finish work orders at the required time in any situation.
- Ability to work & corporate as part of one team.

Languages: Arabic and English

PROFESSIONAL EXPERIENCE:

Excellent solutions company
(Al Inma Bank) 3-2024
till now

Western region personal finance supervisor.

Activities

- Leading the sales teams and organize sale plan monthly.
 - Increase sales limit and reach over target.
 - Hiring staff and making interviews to find impressive sales men.
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Emirates NBD Home Financing
3-2-2022 till 3-2-2024

Western region home financing supervisor.

Activities

- Leading the sales teams and organize sale plan monthly.
 - Making deals with real estate developers .
 - Increase sales limit and reach over target.
 - Hiring staff and making interviews to find impressive sales men.
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Dar Al Arkan Real Estate Development Company
4-1-2021 to 4-12-2021, jeddah

- Region sales manager .
 - Real estate listing department management.
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Saudi franci financing & leasing (second time)
1-5-2018 up to 2020, Jeddah

Activities

- As Western region supervisor.
 - Leading the sales teams and organize sale plan monthly.
 - Making deals with car agents and showrooms.
 - Increase sales limit and reach over target.
 - Hiring staff and making interviews to find impressive sales men.
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Alnayifat company
23-4-2017 to 22-4-2018 Jeddah

Activities

- Showroom and outdoor sales manager.
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Saudi franci financing & leasing
1-7-2014 to 30-3-2017, Jeddah

Activities

- As Western region supervisor.
 - Leading the sales teams and organize sale plan monthly.
 - Making deals with car agents and showrooms.
 - Increase sales limit and reach over target.
 - Hiring staff and making interviews to find impressive sales men.
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Aljomaih automotive company
Jeddah 16-7-2002 to 30-6-2014

Major activities

- 2 years as customer service supervisor.
 - 2 years as telesales supervisor.
 - 8 years and a half as showroom sales supervisor.
 - Manage to Co-ordinate between sales dep. and customers.
 - Analyzing the offers.
 - Resolve customers' financial issues.
 - Manage to attract new customers.
 - Handling class A customers.
 - Manage to resolve all daily obstacles between company and its customers.
 - Increase branches sales.
 - Achieve company goals.
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Nesc company.
Jeddah 3-5-2000 to 3-7-2002

Activities:

- sales man.
- Working effectively in a team with other departments.

Al-shreef Est. for contracting
2years

Activities:

- locations supervisor.
- Management Committee assistant.