Fahad Almuneef

*SALES & Management*

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# Experience

## Salesman at Jarir bookstore *Company* : [Feb 2022] – [Sep 2024] [ 2 Years& 8 months ]

**My role is simple Assist customers in every way possible. Jarir salesman**

**Plays a vital role in assisting customers, promoting, and maintaining a pleasant shopping experience**

**NOTE:** Team Leader

**The last Last 7 Months**

**• Oversaw daily operations, delegated responsibilities, and ensured team alignment with organizational goals.**

**• Acted as the primary point of contact for resolving escalations and maintaining service excellence.**

**• Provided coaching and mentorship to team members, fostering a high-performing work environment.**

**• Delivered periodic performance reviews and implemented strategies to boost productivity and morale.**

**Promoter at *Honor Company :*  
[Sep 2024] – [Nov 2024] [ 3 Months]**

## engaged with potential customers, providing detailed product information and demonstrations to boost sales and product adoption.

## Maintained up-to-date knowledge of Honor’s product lineup and industry trends, ensuring accurate and effective promotions.

## Sales Specialist (B2C) – VIP Department, Mobily:

## [Dec 2024] – Present

# **B2C Sales Specialist – VIP: Directly engage with high-value individual clients, providing tailored telecom solutions, ensuring customer satisfaction, and driving sales through personalized consultations and relationship management.**

# **Fostered long-term relationships to drive loyalty and meet sales targets.**

# Education

## College and technology at Dammam

## A Diploma in marketing GPA 4.13 out of 5

## [2021-2023]

# Skills & abilities

* **English Fluent Customer service**
* **Problem solving Microsoft office**
* **Communication Team leader**