



KHALED ELWASEIF

SALES CONSULTANT

Contact Me



0575070958



khalid.alwaseef88@gmail.com

Other Info

Professional Skills

- Extensive vehicle knowledge
- Familiar with financing options
- Strong negotiation skills
- Customer service mindset
- Proficient with email interactions
- Social media expertise
- Written and spoken English

Awards

Two years in row as a "Top Seller".

Languages

Arabic, English



About Me

Extremely motivated to constantly develop my skills and grow professionally. I am confident in my ability to come up with interesting ideas for improving the quality of my work.



Experience

2013 - 2020

Aljomaih Automotive Company | SALES CONSULTANT

- Strong presentation and negotiation skills plus strict self - management ability.
- Consistently met and exceeded the sales goals.
- Arrange special orders for customer.
- Proficiently complete and submit all paperwork.
- Maintain knowledge of current and upcoming financing options.
- Fully explain warranty coverage and additional available selections.
- Follow up with potential Customers to answer questions.
- Check with customers after sales to ensure satisfaction.
- Manage leads to increase sales revenue.
- Stay active on social media to develop new customer leads.
- Respond to all customer requests in a timely manner.



Personal Skills

- Creative spirit
- Reliable and professional
- Organized
- Time management
- Team player
- Fast learner
- Motivated

Education

2005 - 2009 **BACHELOR OF MANAGEMENT AND INFORMATION SYSTEMS _ Nile Academy For Science | B IS**



Projects

2021 - 2024 **Blanco Luxury | Sales Officer**
I have created my Own project to trade used cars in the United Arab Emirates.