Abdulaziz Yousef Al Jubailan

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1. Work Experience:

2024- current (Jeddah cyclist association – Ministry of sports)

* Executive director

2021- April 2024 (Petromin Corporation – Jeddah Saudi Arabia).

* Deputy General Manager 3PL: Supply Chain & Warehousing
* In charge of all import / export activities of automotive spare parts.
* Contribute to design SC strategy.
* Manage 3PL contracts.
* Project Sponsor of WH: civil work, racking design, certificates, and government licenses.
* Design SC Dashboards.

2019- Dec 2020 (SAWARY Energy – Jeddah Saudi Arabia).

* Supply Chain Head
* Designed and established Supply Chain function in the organization.
* Draw comprehensive logistics plan / network for main distribution center in Jeddah and many branches all around the kingdom.
* SABER registration for all products (10K SKU’s).
* Optimize logistics cost in the whole network.
* Initiate full Supply Chain business processes.
* Participated in company’s strategy.

2018-2019 (Hafil Transportation Company, Naghi Group- Jeddah Saudi Arabia).

* National Logistics/ WH Manager (Hajj 1440 H - Seasonal Job)
* In charge of all inbound/outbound and WH operations in 15 remote branches in addition of main DC.
* Total Stock Value of 70 million SR of buses spare parts and tires.
* Designed comprehensive logistics network of Hajj 1440.
* Demand planning activities and stock replenishments triggers – perpetual stock taking processes.

2013-2018 (TOYOTA-Abdul Latif Jameel Import and Distribution Company Ltd- Jeddah Saudi Arabia).

* LEXUS Parts Brand Manager 2015-2018
* Led demand planning and procurement for non-Toyota parts (national value>200 Million SR)
* Prepared monthly stock simulation to align with sales plan.
* Achieved national service rate of 98%.
* Optimized stock levels by validating actual vs fake demand.
* Contributed in setting annual HOSHIN for the department along with the division strategy.
* Designed new business continuity plan to ensure minimal business interruption.
* Improved Lexus parts supply by reducing the number of MOCI complaints to ZERO since 2015.
* Coached team for system transformation (SAP) as a SUPER USER.
* Inventory Control Manager 2014-2015
* Created a new stocking guide for a new WH in Dammam with a stock value of 55Million SR and 97% targeted service rate.
* Designed new full business processes for system transformation (SC functions).
* Contributed to converting all normal parts catalog into electronic parts catalog.
* Warehouse Inbound Manager 2013-2014
* Developed a new receiving plan from port to WH in order to maximize receiving capacity (from 600K daily to 1.1 million SR).
* Identified new WH extension layout and construction supervision.

2011-2013 Jan (King Abdullah University for Science and Technology KAUST)

* Associate incubator in Research Park – Economic Development
* Evaluated new business startups by doing feasibility studies.
* Built business models, business plans and facilitates market research.

1. EDUCATION:

* 2015 Master’s degree Project Management, Executive Engineering: King Abdulaziz University.
* 2011 Bachelor of Science Industrial System Engineering King Fahd University of Petroleum and Minerals, Dhahran, KSA.

1. References

* Khalid Baghdadi, CEO Key car rental.
* Dr. Salem Al-jazzar , Assistant Professor – UBT (Email: [s.aljazzar@ubt.edu.sa](mailto:s.aljazzar@ubt.edu.sa))
* Mohammed Qasem – General Manager aftersales – Toyota ALJ (Email: [m.qasem@alj.sa](mailto:m.qasem@alj.sa))